



Experienced Sales Executive

Introduction to the Company

The rebirth of NorthCountry Homes heralds the re-emergence of a business dedicated to getting young working-class people and first-time buyers into home ownership and wealth creation, by providing low-cost homes for sale throughout England.

We're not just building houses; we're building futures. And now, we're looking for passionate, driven people to be part of that journey.

Introduction to the Role

Are you proactive, customer-focused, and ready to make an impact? We're looking for a Sales Executive to join our team at our newest development in **Sacriston**.

In this role, you'll be the friendly face of NorthCountry Homes—welcoming buyers, guiding them through the customer journey, and ultimately handing over the keys to their brand-new home. No two days are the same, and your energy and initiative will play a vital part in helping families and individuals achieve their dream of home ownership

Expectations

This is a varied and rewarding role, where you'll take ownership of the full sales process while delivering excellent customer experiences.

You'll be:

- Welcoming customers to the development and creating a great first impression
- Managing enquiries and following up leads to drive sales
- Working to weekly and monthly sales targets
- Thinking creatively to maximise opportunities and achieve results
- Keeping accurate records and working with IT systems, including Excel
- Delivering first-class customer service while managing your own workload

What We're Looking For

We're looking for someone with a proactive spirit and a genuine enthusiasm for sales.

You'll be:

- Self-motivated and results-driven
- A strong communicator, able to build rapport quickly and easily
- Confident in prioritising tasks and working independently
- Comfortable using IT systems, with basic Excel knowledge
- Positive, proactive, and open to thinking outside the box
- Experienced in property or new homes sales (advantageous, but not essential)



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The Package

- Competitive Salary
- Full support and training where needed
- Healthcare Membership
- Immediate auto pension enrolment
- Private Medical Insurance
- Holiday entitlement of 26 days plus bank holidays

Ready to Join Us?

If you're ready to take the next step in your sales career, thrive in a busy, customer-focused environment, and want to be part of a company with a strong social purpose, we'd love to hear from you.

Does this sound like the role you've been looking for?

Send your CV and covering letter to: info@northcountryhomes.co.uk

**** This role is Thursday to Monday, 10am – 5pm****